

**INDEPENDENT AUDITORS REPORT ON STATEMENT OF NET CAPITAL BALANCE
TO THE CHIEF EXECUTIVE OFFICER OF SALMAN MAJEED SECURITIES (PVT.) LIMITED**

Opinion

We have audited the Statement of Net Capital Balance of **Salman Majeed Securities (Pvt.) Limited** (the "Securities Broker") and notes to the Statement of Net Capital Balance as at June 30, 2019 (hereinafter collectively referred to as "the statement").

In our opinion, except for the impact (if any) of the matter noted in the *Emphasis of Matter* section of our report, the financial information in the statement of the Securities Broker as at June 30, 2019 is prepared, in all material respects, in accordance with the requirements of the Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 ("the Regulations") read with Rule 2(d) of the Securities Exchange Commission (SEC) Rules 1971 ("SEC Rules 1971") issued by the Securities & Exchange Commission of Pakistan ("SECP").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the statement* section of our report. We are independent of the Securities Broker in accordance with the ethical requirements that are relevant to our audit of the statement in Pakistan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

• **Cash-in-hand**

We were appointed auditors of the Securities Broker on Sep 4, 2019. Due to the date of our appointment, which was subsequent to the reporting date (June 30, 2019), we were unable to perform primary procedures to satisfy ourselves with respect to the existence and accuracy of the Broker's cash-in-hand balance of PKR 102,967. We have performed alternative procedures which provide a lesser degree of assurance over the balance but are, in our view, appropriate given the materiality and significance of the balance to the Securities Broker's Net Capital Balance as at June 30, 2019.

• **Basis of Accounting and Restriction on Distribution**

The statement is prepared to assist the Securities Broker to meet the requirements of the SECP, Pakistan Stock Exchange ("PSX") and National Clearing Company of Pakistan Limited ("NCCPL"). As a result, the statement may not be suitable for any other purpose. Our report is intended solely for the Securities Broker, SECP, PSX and NCCPL, and should not be distributed to parties other than the Securities Broker, SECP, PSX or NCCPL. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the statement

Management is responsible for the preparation of the statement in accordance with the Regulations and SEC Rules 1971, and for such internal control as management determines is necessary to enable the preparation of the statement that is free from material misstatement, whether due to fraud or error.

Those charged with governance are responsible for overseeing the Securities Broker's financial reporting process.

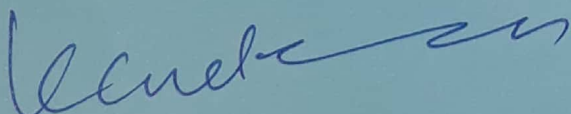
Auditor's Responsibilities for the Audit of the statement

Our objectives are to obtain reasonable assurance about whether the statement is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this statement.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Securities Broker's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates, if any, and related disclosures made by management.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

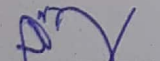


**IECnet S.K.S.S.S.,
Chartered Accountants**

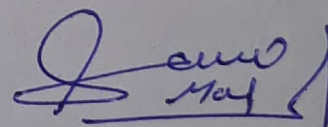
Engagement partner: **Mr. Muhammad Aslam Khan.**
Lahore. Date: September 13, 2019

SALMAN MAJEED SECURITIES (PRIVATE) LIMITED
 CORPORATE TREC HOLDER OF PAKISTAN STOCK EXCHANGE LIMITED
 STATEMENT OF NET CAPITAL BALANCE
 (In accordance with Regulation 6(3)(4) of the Securities Brokers' (Licensing & Operations) Regulations, 2016)
 AS AT JUNE 30, 2019

A Description of Current Assets	Basis of Accounting	Notes	Amount (Rupees)
1 Cash in hand & Cash at bank	As per book value.	2	
Cash in hand			102,967
Cash at bank-House account			1,258,222
Cash at bank-Client account			1,497,276
			2,858,465
2 Margin Deposits			3,412,040
3 Trade receivables	Book value less those over due for more than 14 days.		11,108,054
Less: Outstanding for more than 14 days			(8,416,729)
			2,691,325
4 Investment in listed securities in the name of company	Securities on the Exposure list to Market less 15 % discount.	3	-
5 Securities purchased for client			2,466,591
			11,428,421
B Description of Current Liabilities			
1 Trade Payables	Book value less those overdue for more than 30 days.		950,134
Less: Overdue more than 30 days			(830,078)
			120,056
2 Other liabilities	As classified under the Generally Accepted Accounting Principles.	4	1,375,814
			1,495,870
NET CAPITAL BALANCE			9,932,551


 Chief Executive




 Director



SALMAN MAJEED SECURITIES (PRIVATE) LIMITED
 CORPORATE TREC HOLDER OF PAKISTAN STOCK EXCHANGE LIMITED
 EXPLANATORY NOTES TO THE NET CAPITAL BALANCE

1 BASIS OF ACCOUNTING

This statement of Net Capital Balance has been prepared in accordance with the requirements of the Third Schedule read with rule 2(d) of the Securities and Exchange Commission (SEC) Rules 1971, clauses 6(3) and 6(4) of the Securities Brokers (Licensing and Operations) Regulations 2016, and related clarifications / guidelines issued by the Securities and Exchange Commission of Pakistan.

2 CASH IN HAND AND AT BANK

Cash in hand
 Bank balance(s) pertaining to Brokerage House
 Bank balance(s) pertaining to Clients

TOTAL (Rupees)
102,967
1,258,222
1,497,276
<u>2,858,465</u>

Investment in Listed Securities in the name of Company		Holding as per CDC	Market Rate as at June 30, 2019	TOTAL
Security Symbol	Security Name	Position Owned	Rupees	Rupees
I SEFSL	LSE FINANCIAL SERVICES LIMITED -	337,590	-	-
Total Value				-
Less: 15 % Discount				-

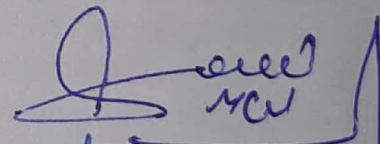
4 OTHER LIABILITIES

Trade payable overdue more than 30 days
 Accrued and other Charges
 Provision for taxation
 Audit Fee Payable

830,078
301,120
119,616
125,000
<u>1,375,814</u>


 Chief Executive




 Director

